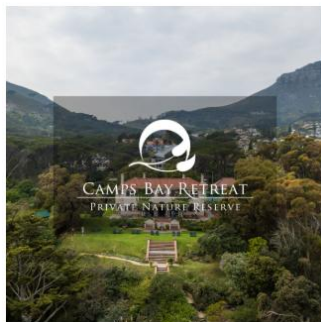




7 Chilworth Rd, Camps Bay, Cape Town, 8040, South Africa
REG NO: 2016/542748/07
VAT NO: 4760281065

TRADE PARTNERSHIP STO20 RATES

Tel: +27 (0) 21 430 4000

Email: bookings@campsbayretreat.com

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Marketing Collateral | [WETU iBrochure](#) | [Property Fact Sheet](#)

Connectivity: Tourplan-[ZAF-CAP000791](#) | NightsBridge-[14989](#)

CAMPS BAY RETREAT 2026 / 2027

ROOMS & SUITES 23 KEYS	1 May '26 – 31 Aug '26	1 Sept '26 – 31 Oct '26	1 Nov '26 – 11 Dec '26	12 Dec '26 – 10 Jan '27 (*)	11 Jan '27 – 31 Jan '27	1 Feb '27 – 28 Feb '27 (*)	1 Mar '27 – 30 Apr '27
CHECK IN TIME 14H00 CHECK OUT TIME 11H00							

MANOR HOUSE

Manor Mountain Room Room features a queen size sleigh bed, en-suite bathroom with a marble floor, a double vanity and a free-standing Victorian bath, as well as views of The Twelve Apostles mountain range.	1 Unit Sleeps 2	40m ² King	R4 976	R7 072	R9 744	R10 952	R9 744	R10 952	R9 744
Manor Ocean Suite Ocean and garden view room featuring a lounge, king-size bed, en-suite bathroom with bath and separate shower.	2 Units Sleeps 2	35 - 36m ² King	R5 864	R8 208	R10 488	R13 296	R10 488	R13 296	R10 488
Manor Knacke Suite Boasting ocean and mountain views from the North balcony, ocean and garden views from the enclosed West balcony. This suite features a lounge with fireplace.	1 Unit Sleeps 2	89m ² King	R7 360	R10 712	R14 504	R18 144	R14 504	R18 144	R14 504

DECK HOUSE

Sky Room With views of the ocean and garden from your room and deck, the bedroom has an en-suite bathroom with free standing bath and separate shower.	3 Units Sleeps 2 + 1	25-33m ² King / Twin	R4 976	R7 072	R9 744	R10 952	R9 744	R10 952	R9 744
Wood-Fired Hot Tub Nature Wellness Room This room comprises of a vanity bath and separate shower with sliding doors leading onto a deck with wood-fired hot tub overlooking the ocean and gardens.	1 Units Sleeps 2 + 1	45m ² King / Twin	R5 864	R8 208	R10 488	R13 296	R10 488	R13 296	R10 488
Wood-Fired Hot Tub Nature Studio Featuring a kitchenette, private wood-fired hot tub on your deck with ocean views and loungers. The bedroom has an en-suite bathroom with free standing bath and separate shower.	2 Units Sleeps 2 + 1	28 - 44m ² King / Twin	R5 864	R8 208	R10 488	R13 296	R10 488	R13 296	R10 488
Wood-Fired Hot Tub Nature Residence Ground floor residence features a fully equipped kitchen, dining area, spacious lounge with fireplace, guest restroom and leads out onto a terrace with own wood-fired hot tub with views of the ocean and forest.	1 Unit Sleeps 2 + 1	92m ² King / Twin	R6 832	R9 584	R12 248	R15 312	R12 248	R15 312	R12 248

VILLA 9 – enquire direct for exclusive use of Villa

Sea Mountain Room Situated on the first floor with partial ocean and Twelve Apostles Mountain views, with ensuite shower.	1 Unit Sleeps 2	26m ² King / Twin	R4 976	R7 072	R9 744	R10 952	R9 744	R10 952	R9 744
Wood-Fired Hot Tub Nature Mountain Room Views of Twelve Apostles Mountain from your deck, with private wood-fired hot tub and ensuite shower.	1 Unit Sleeps 2 + 1	24-25m ² King / Twin	R5 864	R8 208	R10 488	R13 296	R10 488	R13 296	R10 488
Ocean Suite Located on the first floor with sunny enclosed balcony and views of the ocean and Twelve Apostles Mountain Range.	1 Unit Sleeps 2 + 1	64m ² King / Twin	R6 832	R9 584	R12 248	R15 312	R12 248	R15 312	R12 248

VILLA 7 – enquire direct for exclusive use of Villa

Nature Room Situated on the ground floor, featuring a deck with ocean views. The bedroom has an en-suite bathroom with bath and separate shower.	2 Units Sleeps 2 + 1	40 - 54m ² King / Twin	R4 976	R7 072	R9 744	R10 952	R9 744	R10 952	R9 744
Wood-Fired Hot Tub Nature Pool Studio Ground floor studio featuring a kitchenette, private pool, wood-fired hot tub with views of The Twelve Apostles Mountain range and spacious lounge with fireplace leading to an outside deck with views of the ocean and forest. The bedroom has an en-suite bathroom with free-standing bath and separate shower.	1 Unit Sleeps 2 + 2	71m ² King / Twin	R6 832	R9 584	R12 248	R15 312	R12 248	R15 312	R12 248
Sky 3-Bedroom Suite This spacious family suite comprises of 3 bedrooms and 2 bathrooms with decks on either side offering ocean and forest views. The suite features a lounge area with fireplace, dining room area and kitchenette.	1 Unit Sleeps 6 + 2	116m ² 2x King/Twin + 1x Queen	R10 872	R15 560	R21 216	R25 496	R21 216	R25 496	R21 216

VILLA 5 – enquire direct for exclusive use of Villa

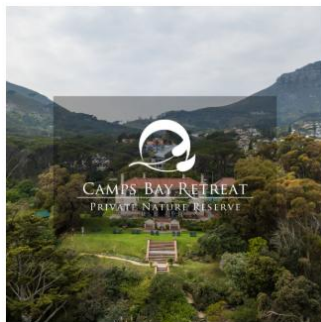
Villa Ocean Room Opening up onto a balcony boasting views of the ocean and Lions Head mountain. The bedroom has an en-suite bathroom with shower.	2 Units Sleeps 2	23 - 27m ² King / Twin	R4 976	R7 072	R9 744	R10 952	R9 744	R10 952	R9 744
Wood-Fired Hot Tub Villa Ocean Room Stunning ocean views accompanied by either Lions Head or Twelve Apostles Mountain views from your balcony and your own private wood-fired hot tub. Each of these rooms boasts a cozy fireplace and an en-suite bathroom with a shower.	2 Units Sleeps 2	18 - 36m ² King / Twin	R6 832	R9 584	R12 248	R15 312	R12 248	R15 312	R12 248
Villa Ocean Suite This light and spacious master bedroom boasts expansive views of the ocean and The Twelve Apostles mountain range. This suite features a balcony, an en-suite bathroom with walk-in closet, bath and separate shower.	1 Unit Sleeps 2	55m ² King / Twin	R7 360	R10 712	R14 504	R18 144	R14 504	R18 144	R14 504

ADDITIONAL CHARGES

Daybed (3-14yrs)	R2 280	R2 280	R2 280	R2 280	R2 280	R2 280	R2 280
Cot (0-2yrs)	R350	R350	R350	R350	R350	R350	R350

- (*) **Peak Period: 12 Dec '26 – 10 Jan '27** (Minimum 3 Night stay applies), **01 – 28 Feb '27** (No Minimum Night applies)
- No Groups Stays during PEAK PERIODS**, without EXCO approval
- A single occupancy rate is available at 15% less than the displayed room rate.**
- Rates are provided per room per night in South African Rand and **includes breakfast** and VAT. Rates are Nett & Non-Commissionable.
- Alongside fixed STO contracted rates, partners can access a **discounted Trade BAR rate, tied to our Best Available Rate**, ensuring parity during demand shifts.
 - All Groups (5+ rooms per night)**
 - 10% refundable deposit to confirm the booking.
 - The 10% deposit becomes non-refundable 90 days prior to arrival.
 - Full payment required 60 days prior to arrival.





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Connectivity: Tourplan-[ZAF-CAP000791](#) | NightsBridge-[14989](#)

CAMPS BAY RETREAT 2027 / 2028

ROOMS & SUITES 23 KEYS CHECK IN TIME 14H00 CHECK OUT TIME 11H00	1 May '27 – 31 Aug '27	1 Sept '27 – 31 Oct '27	1 Nov '27 – 14 Dec '27	15 Dec '27 – 8 Jan '28 (*)	9 Jan '28 – 31 Jan '28	1 Feb '28 – 29 Feb '28 (*)	1 Mar '28 – 30 Apr '28
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MANOR HOUSE

Manor Mountain Room Room features a queen size sleigh bed, en-suite bathroom with a marble floor, a double vanity and a free-standing Victorian bath, as well as views of The Twelve Apostles mountain range.	1 Unit Sleeps 2	40m ² King	R5 576	R7 920	R10 920	R12 272	R10 920	R12 272	R10 920
Manor Ocean Suite Ocean and garden view room featuring a lounge, king-size bed, en-suite bathroom with bath and separate shower.	2 Units Sleeps 2	35 - 36m ² King	R6 560	R9 200	R11 760	R14 880	R11 760	R14 880	R11 760
Manor Knacke Suite Boasting ocean and mountain views from the North balcony, ocean and garden views from the enclosed West balcony. This suite features a lounge with fireplace.	1 Unit Sleeps 2	89m ² King	R8 240	R12 000	R16 240	R20 320	R16 240	R20 320	R16 240

DECK HOUSE

Sky Room With views of the ocean and garden from your room and deck, the bedroom has an en-suite bathroom with free standing bath and separate shower.	3 Units Sleeps 2 + 1	25-33m ² King / Twin	R5 576	R7 920	R10 920	R12 272	R10 920	R12 272	R10 920
Wood-Fired Hot Tub Nature Wellness Room This room comprises of a vanity bath and separate shower with sliding doors leading onto a deck with wood-fired hot tub overlooking the ocean and gardens.	1 Units Sleeps 2 + 1	45m ² King / Twin	R6 560	R9 200	R11 760	R14 880	R11 760	R14 880	R11 760
Wood-Fired Hot Tub Nature Studio Featuring a kitchenette, private wood-fired hot tub on your deck with ocean views and loungers. The bedroom has an en-suite bathroom with free standing bath and separate shower.	2 Units Sleeps 2 + 1	28 - 44m ² King / Twin	R6 560	R9 200	R11 760	R14 880	R11 760	R14 880	R11 760
Wood-Fired Hot Tub Nature Residence Ground floor residence features a fully equipped kitchen, dining area, spacious lounge with fireplace, guest restroom and leads out onto a terrace with own wood-fired hot tub with views of the ocean and forest.	1 Unit Sleeps 2 + 1	92m ² King / Twin	R7 656	R10 720	R13 720	R17 152	R13 720	R17 152	R13 720

VILLA 9 – enquire direct for exclusive use of Villa

Sea Mountain Room Situated on the first floor with partial ocean and Twelve Apostles Mountain views, with ensuite shower.	1 Unit Sleeps 2	26m ² King / Twin	R5 576	R7 920	R10 920	R12 272	R10 920	R12 272	R10 920
Wood-Fired Hot Tub Nature Mountain Room Views of Twelve Apostles Mountain from your deck, with private wood-fired hot tub and ensuite shower.	2 Units Sleeps 2 + 1	24-25m ² King / Twin	R6 560	R9 200	R11 760	R14 880	R11 760	R14 880	R11 760
Ocean Suite Located on the first floor with sunny enclosed balcony and views of the ocean and Twelve Apostles Mountain Range.	1 Unit Sleeps 2 + 1	64m ² King / Twin	R7 656	R10 720	R13 720	R17 152	R13 720	R17 152	R13 720

VILLA 7 – enquire direct for exclusive use of Villa

Nature Room Situated on the ground floor, featuring a deck with ocean views. The bedroom has an en-suite bathroom with bath and separate shower.	2 Units Sleeps 2 + 1	40 - 54m ² King / Twin	R5 576	R7 920	R10 920	R12 272	R10 920	R12 272	R10 920
Wood-Fired Hot Tub Nature Pool Studio Ground floor studio featuring a kitchenette, private pool, wood-fired hot tub with views of The Twelve Apostles Mountain range and spacious lounge with fireplace leading to an outside deck with views of the ocean and forest. The bedroom has an en-suite bathroom with free-standing bath and separate shower.	1 Unit Sleeps 2 + 2	71m ² King / Twin	R7 656	R10 720	R13 720	R17 152	R13 720	R17 152	R13 720
Sky 3-Bedroom Suite This spacious family suite comprises of 3 bedrooms and 2 bathrooms with decks on either side offering ocean and forest views. The suite features a lounge area with fireplace, dining room area and kitchenette.	1 Unit Sleeps 6 + 2	116m ² 2x King/Twin + 1x Queen	R12 184	R17 440	R23 760	R28 520	R23 760	R28 520	R23 760

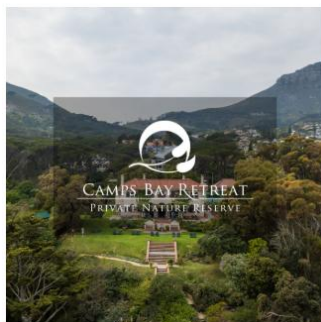
VILLA 5 – enquire direct for exclusive use of Villa

Villa Ocean Room Opening up onto a balcony boasting views of the ocean and Lions Head mountain. The bedroom has an en-suite bathroom with shower.	2 Units Sleeps 2	23 - 27m ² King / Twin	R5 576	R7 920	R10 920	R12 272	R10 920	R12 272	R10 920
Wood-Fired Hot Tub Villa Ocean Room Stunning ocean views accompanied by either Lions Head or Twelve Apostles Mountain views from your balcony and your own private wood-fired hot tub. Each of these rooms boasts a cozy fireplace and an en-suite bathroom with a shower.	2 Units Sleeps 2	18 - 36m ² King / Twin	R7 656	R10 720	R13 720	R17 152	R13 720	R17 152	R13 720
Villa Ocean Suite This light and spacious master bedroom boasts expansive views of the ocean and The Twelve Apostles mountain range. This suite features a balcony, an en-suite bathroom with walk-in closet, bath and separate shower.	1 Unit Sleeps 2	55m ² King / Twin	R8 240	R12 000	R16 240	R20 320	R16 240	R20 320	R16 240

ADDITIONAL CHARGES

Daybed (3-14yrs)	R2 600	R2 600	R2 600	R2 600	R2 600	R2 600	R2 600
Cot (0-2yrs)	R500	R500	R500	R500	R500	R500	R500

- o (*) Peak Period: 15 Dec '27 – 08 Jan '28 (Minimum 3 Night stay applies), 01 – 29 Feb '28 (No Minimum Night applies)
- o No Groups Stays during PEAK PERIODS, without EXCO approval
- o A single occupancy rate is available at 15% less than the displayed room rate.
- o Rates are provided per room per night in South African Rand and includes breakfast and VAT. Rates are Nett & Non-Commissionable.
- o Alongside fixed STO contracted rates, partners can access a **discounted Trade BAR rate, tied to our Best Available Rate**, ensuring parity during demand shifts.
- o All Groups (5+ rooms per night)
 - 10% refundable deposit to confirm the booking.
 - The 10% deposit becomes non-refundable 90 days prior to arrival.
 - Full payment required 60 days prior to arrival.



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TRADE PARTNERSHIP RATE SHEET

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STAY SAVE PROMOTION

STAY WINDOW: 1 May '26 - 31 Aug '26

MANOR HOUSE

Manor Mountain Room Room features a queen size sleigh bed, en-suite bathroom with a marble floor, a double vanity and a free-standing Victorian bath, as well as views of The Twelve Apostles mountain range.	N/A
Manor Ocean Suite Ocean and garden view room featuring a lounge, king-size bed, en-suite bathroom with bath and separate shower.	Stay 3+ / Save 20%
Manor Knacke Suite Boasting ocean and mountain views from the North balcony, ocean and garden views from the enclosed West balcony. This suite features a lounge with fireplace.	Stay 3+ / Save 20%

DECK HOUSE

Sky Room With views of the ocean and garden from your room and deck, the bedroom has an en-suite bathroom with free standing bath and separate shower.	N/A
Wood-Fired Hot Tub Nature Wellness Room This room comprises of a vanity bath and separate shower with sliding doors leading onto a deck with wood-fired hot tub overlooking the ocean and gardens.	Stay 3+ / Save 20%
Wood-Fired Hot Tub Nature Studio Featuring a kitchenette, private wood-fired hot tub on your deck with ocean views and loungers. The bedroom has an en-suite bathroom with free standing bath and separate shower.	Stay 3+ / Save 20%
Wood-Fired Hot Tub Nature Residence Ground floor residence features a fully equipped kitchen, dining area, spacious lounge with fireplace, guest restroom and leads out onto a terrace with own wood-fired hot tub with views of the ocean and forest.	Stay 3+ / Save 20%

VILLA 9 – enquire direct for exclusive use of Villa

Wood-Fired Hot Tub Nature Mountain Room Views of Twelve Apostles Mountain from your deck, with private wood-fired hot tub and ensuite shower.	N/A
Sea Mountain Room Situating on the first floor with partial ocean and Twelve Apostles Mountain views, with ensuite shower.	Stay 3+ / Save 20%
Ocean Suite Located on the first floor with sunny enclosed balcony and views of the ocean and Twelve Apostles Mountain Range.	Stay 3+ / Save 20%

VILLA 7 – enquire direct for exclusive use of Villa

Nature Room Situating on the ground floor, featuring a deck with ocean views. The bedroom has an en-suite bathroom with bath and separate shower.	N/A
Wood-Fired Hot Tub Nature Pool Studio Ground floor studio featuring a kitchenette, private pool, wood-fired hot tub with views of The Twelve Apostles Mountain range and spacious lounge with fireplace leading to an outside deck with views of the ocean and forest. The bedroom has an en-suite bathroom with free-standing bath and separate shower.	Stay 3+ / Save 20%
Sky 3-Bedroom Suite This spacious family suite comprises of 3 bedrooms and 2 bathrooms with decks on either side offering ocean and forest views. The suite features a lounge area with fireplace, dining room area and kitchenette.	Stay 3+ / Save 20%

VILLA 5 – enquire direct for exclusive use of Villa

Villa Ocean Room Opening up onto a balcony boasting views of the ocean and Lions Head mountain. The bedroom has an en-suite bathroom with shower.	N/A
Wood-Fired Hot Tub Villa Ocean Room Stunning ocean views accompanied by either Lions Head or Twelve Apostles Mountain views from your balcony and your own private wood-fired hot tub. Each of these rooms boasts a cozy fireplace and an en-suite bathroom with a shower.	Stay 3+ / Save 20%
Villa Ocean Suite This light and spacious master bedroom boasts expansive views of the ocean and The Twelve Apostles mountain range. This suite features a balcony, an en-suite bathroom with walk-in closet, bath and separate shower.	Stay 3+ / Save 20%

VILLAGE N LIFE STANDARD STAY 3+ / SAVE 20% CLARIFICATION

- Offer only applies to STO rates
- Save 20% on accommodation bookings with a length of stay of 3 nights or more.
- Example: (Number of nights x room rate = total room revenue) -20%

VALUE ADDS

STANDARD VALUE ADDS

Welcome drink on arrival
Discounted Mint Wellness spa voucher
Complimentary limited arrival mini-bar
Complimentary Scones & Tea between 15:00 and 17:00

ADDITIONAL WINTER VALUE ADDS - 01 May - 31 Aug

Complimentary classification upgrade on arrival, subject to availability
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ADDITIONAL HONEYMOON VALUE ADDS

Bottle of sparkling wine or wine and romantic turndown on first evening

VILLAGE N LIFE STANDARD TERMS AND CONDITIONS APPLY

- Value adds only apply to STO and TBAR rates
- Offer not applicable during special events
- Offers apply at time of booking and cannot be combined with another promotion
- Village n Life reserves the right to alter or amend offers and rate periods at any time
- Offers apply to B&B only and all extras are excluded
- Honeymooners offer only valid for a minimum two-night stay