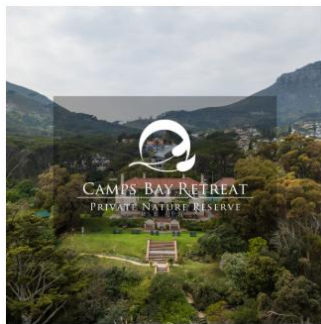




7 Chilworth Rd, Camps Bay, Cape Town, 8040, South Africa
REG NO: 2016/542748/07
VAT NO: 4760281065

TRADE PARTNERSHIP STO25 RATES

Tel: +27 (0) 21 430 4000

Email: bookings@campsbayretreat.com

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Marketing Collateral | [WETU iBrochure](#) | [Property Fact Sheet](#)

Connectivity: Tourplan-[ZAF-CAP000791](#) | NightsBridge-[14989](#)

CAMPS BAY RETREAT 2026 / 2027

ROOMS & SUITES 23 KEYS	1 May '26 – 31 Aug '26	1 Sept '26 – 31 Oct '26	1 Nov '26 – 11 Dec '26	12 Dec '26 – 10 Jan '27 (*)	11 Jan '27 – 31 Jan '27	1 Feb '27 – 28 Feb '27 (*)	1 Mar '27 – 30 Apr '27
CHECK IN TIME 14H00 CHECK OUT TIME 11H00							

MANOR HOUSE

Manor Mountain Room Room features a queen size sleigh bed, en-suite bathroom with a marble floor, a double vanity and a free-standing Victorian bath, as well as views of The Twelve Apostles mountain range.	1 Unit Sleeps 2	40m ² King	R4 665	R6 630	R9 135	R10 267	R9 135	R10 267	R9 135
Manor Ocean Suite Ocean and garden view room featuring a lounge, king-size bed, en-suite bathroom with bath and separate shower.	2 Units Sleeps 2	35 - 36m ² King	R5 497	R7 695	R9 832	R12 465	R9 832	R12 465	R9 832
Manor Knacke Suite Boasting ocean and mountain views from the North balcony, ocean and garden views from the enclosed West balcony. This suite features a lounge with fireplace.	1 Unit Sleeps 2	89m ² King	R6 900	R10 042	R13 597	R17 010	R13 597	R17 010	R13 597

DECK HOUSE

Sky Room With views of the ocean and garden from your room and deck, the bedroom has an en-suite bathroom with free standing bath and separate shower.	3 Units Sleeps 2 + 1	25-33m ² King / Twin	R4 665	R6 630	R9 135	R10 267	R9 135	R10 267	R9 135
Wood-Fired Hot Tub Nature Wellness Room This room comprises of a vanity bath and separate shower with sliding doors leading onto a deck with wood-fired hot tub overlooking the ocean and gardens.	1 Units Sleeps 2 + 1	45m ² King / Twin	R5 497	R7 695	R9 832	R12 465	R9 832	R12 465	R9 832
Wood-Fired Hot Tub Nature Studio Featuring a kitchenette, private wood-fired hot tub on your deck with ocean views and loungers. The bedroom has an en-suite bathroom with free standing bath and separate shower.	2 Units Sleeps 2 + 1	28 - 44m ² King / Twin	R5 497	R7 695	R9 832	R12 465	R9 832	R12 465	R9 832
Wood-Fired Hot Tub Nature Residence Ground floor residence features a fully equipped kitchen, dining area, spacious lounge with fireplace, guest restroom and leads out onto a terrace with own wood-fired hot tub with views of the ocean and forest.	1 Unit Sleeps 2 + 1	92m ² King / Twin	R6 405	R8 985	R11 482	R14 355	R11 482	R14 355	R11 482

VILLA 9 – enquire direct for exclusive use of Villa

Sea Mountain Room Situated on the first floor with partial ocean and Twelve Apostles Mountain views, with ensuite shower.	1 Unit Sleeps 2	26m ² King / Twin	R4 665	R6 630	R9 135	R10 267	R9 135	R10 267	R9 135
Wood-Fired Hot Tub Nature Mountain Room Views of Twelve Apostles Mountain from your deck, with private wood-fired hot tub and ensuite shower.	1 Unit Sleeps 2 + 1	24-25m ² King / Twin	R5 497	R7 695	R9 832	R12 465	R9 832	R12 465	R9 832
Ocean Suite Located on the first floor with sunny enclosed balcony and views of the ocean and Twelve Apostles Mountain Range.	1 Unit Sleeps 2 + 1	64m ² King / Twin	R6 405	R8 985	R11 482	R14 355	R11 482	R14 355	R11 482

VILLA 7 – enquire direct for exclusive use of Villa

Nature Room Situated on the ground floor, featuring a deck with ocean views. The bedroom has an en-suite bathroom with bath and separate shower.	2 Units Sleeps 2 + 1	40 - 54m ² King / Twin	R4 665	R6 630	R9 135	R10 267	R9 135	R10 267	R9 135
Wood-Fired Hot Tub Nature Pool Studio Ground floor studio featuring a kitchenette, private pool, wood-fired hot tub with views of The Twelve Apostles Mountain range and spacious lounge with fireplace leading to an outside deck with views of the ocean and forest. The bedroom has an en-suite bathroom with free-standing bath and separate shower.	1 Unit Sleeps 2 + 2	71m ² King / Twin	R6 405	R8 985	R11 482	R14 355	R11 482	R14 355	R11 482
Sky 3-Bedroom Suite This spacious family suite comprises of 3 bedrooms and 2 bathrooms with decks on either side offering ocean and forest views. The suite features a lounge area with fireplace, dining room area and kitchenette.	1 Unit Sleeps 6 + 2	116m ² 2x King/Twin + 1x Queen	R10 192	R14 587	R19 890	R23 902	R19 890	R23 902	R19 890

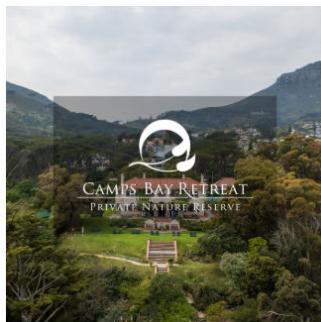
VILLA 5 – enquire direct for exclusive use of Villa

Villa Ocean Room Opening up onto a balcony boasting views of the ocean and Lions Head mountain. The bedroom has an en-suite bathroom with shower.	2 Units Sleeps 2	23 - 27m ² King / Twin	R4 665	R6 630	R9 135	R10 267	R9 135	R10 267	R9 135
Wood-Fired Hot Tub Villa Ocean Room Stunning ocean views accompanied by either Lions Head or Twelve Apostles Mountain views from your balcony and your own private wood-fired hot tub. Each of these rooms boasts a cozy fireplace and an en-suite bathroom with a shower.	2 Units Sleeps 2	18 - 36m ² King / Twin	R6 405	R8 985	R11 482	R14 355	R11 482	R14 355	R11 482
Villa Ocean Suite This light and spacious master bedroom boasts expansive views of the ocean and The Twelve Apostles mountain range. This suite features a balcony, an en-suite bathroom with walk-in closet, bath and separate shower.	1 Unit Sleeps 2	55m ² King / Twin	R6 900	R10 042	R13 597	R17 010	R13 597	R17 010	R13 597

ADDITIONAL CHARGES

Daybed (3-14yrs)	R2 280	R2 280	R2 280	R2 280	R2 280	R2 280	R2 280
Cot (0-2yrs)	R350	R350	R350	R350	R350	R350	R350

- o (*) **Peak Period: 12 Dec '26 – 10 Jan '27** (Minimum 3 Night stay applies), **01 – 28 Feb '27** (No Minimum Night applies)
- o **No Groups Stays during PEAK PERIODS**, without EXCO approval
- o **A single occupancy rate is available at 15% less than the displayed room rate.**
- o Rates are provided per room per night in South African Rand and **includes breakfast** and VAT. Rates are Nett & Non-Commissionable.
- o Alongside fixed STO contracted rates, partners can access a **discounted Trade BAR rate, tied to our Best Available Rate**, ensuring parity during demand shifts.
 - All Groups (5+ rooms per night)
 - 10% refundable deposit to confirm the booking.
 - The 10% deposit becomes non-refundable 90 days prior to arrival.
 - Full payment required 60 days prior to arrival.



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CAMPS BAY RETREAT 2027 / 2028

ROOMS & SUITES 23 KEYS CHECK IN TIME 14H00 CHECK OUT TIME 11H00	1 May '27 – 31 Aug '27	1 Sept '27 – 31 Oct '27	1 Nov '27 – 14 Dec '27	15 Dec '27 – 8 Jan '28 (*)	9 Jan '28 – 31 Jan '28	1 Feb '28 – 29 Feb '28 (*)	1 Mar '28 – 30 Apr '28
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MANOR HOUSE

Manor Mountain Room Room features a queen size sleigh bed, en-suite bathroom with a marble floor, a double vanity and a free-standing Victorian bath, as well as views of The Twelve Apostles mountain range.	1 Unit Sleeps 2	40m ² King	R5 228	R7 425	R10 238	R11 505	R10 238	R11 505	R10 238
Manor Ocean Suite Ocean and garden view room featuring a lounge, king-size bed, en-suite bathroom with bath and separate shower.	2 Units Sleeps 2	35 - 36m ² King	R6 150	R8 625	R11 025	R13 950	R11 025	R13 950	R11 025
Manor Knacke Suite Boasting ocean and mountain views from the North balcony, ocean and garden views from the enclosed West balcony. This suite features a lounge with fireplace.	1 Unit Sleeps 2	89m ² King	R7 725	R11 250	R15 225	R19 050	R15 225	R19 050	R15 225

DECK HOUSE

Sky Room With views of the ocean and garden from your room and deck, the bedroom has an en-suite bathroom with free standing bath and separate shower.	3 Units Sleeps 2 + 1	25-33m ² King / Twin	R5 228	R7 425	R10 238	R11 505	R10 238	R11 505	R10 238
Wood-Fired Hot Tub Nature Wellness Room This room comprises of a vanity bath and separate shower with sliding doors leading onto a deck with wood-fired hot tub overlooking the ocean and gardens.	1 Units Sleeps 2 + 1	45m ² King / Twin	R6 150	R8 625	R11 025	R13 950	R11 025	R13 950	R11 025
Wood-Fired Hot Tub Nature Studio Featuring a kitchenette, private wood-fired hot tub on your deck with ocean views and loungers. The bedroom has an en-suite bathroom with free standing bath and separate shower.	2 Units Sleeps 2 + 1	28 - 44m ² King / Twin	R6 150	R8 625	R11 025	R13 950	R11 025	R13 950	R11 025
Wood-Fired Hot Tub Nature Residence Ground floor residence features a fully equipped kitchen, dining area, spacious lounge with fireplace, guest restroom and leads out onto a terrace with own wood-fired hot tub with views of the ocean and forest.	1 Unit Sleeps 2 + 1	92m ² King / Twin	R7 178	R10 050	R12 862	R16 080	R12 862	R16 080	R12 862

VILLA 9 – enquire direct for exclusive use of Villa

Sea Mountain Room Situated on the first floor with partial ocean and Twelve Apostles Mountain views, with ensuite shower.	1 Unit Sleeps 2	26m ² King / Twin	R5 228	R7 425	R10 238	R11 505	R10 238	R11 505	R10 238
Wood-Fired Hot Tub Nature Mountain Room Views of Twelve Apostles Mountain from your deck, with private wood-fired hot tub and ensuite shower.	2 Units Sleeps 2 + 1	24-25m ² King / Twin	R6 150	R8 625	R11 025	R13 950	R11 025	R13 950	R11 025
Ocean Suite Located on the first floor with sunny enclosed balcony and views of the ocean and Twelve Apostles Mountain Range.	1 Unit Sleeps 2 + 1	64m ² King / Twin	R7 178	R10 050	R12 862	R16 080	R12 862	R16 080	R12 862

VILLA 7 – enquire direct for exclusive use of Villa

Nature Room Situated on the ground floor, featuring a deck with ocean views. The bedroom has an en-suite bathroom with bath and separate shower.	2 Units Sleeps 2 + 1	40 - 54m ² King / Twin	R5 228	R7 425	R10 238	R11 505	R10 238	R11 505	R10 238
Wood-Fired Hot Tub Nature Pool Studio Ground floor studio featuring a kitchenette, private pool, wood-fired hot tub with views of The Twelve Apostles Mountain range and spacious lounge with fireplace leading to an outside deck with views of the ocean and forest. The bedroom has an en-suite bathroom with free-standing bath and separate shower.	1 Unit Sleeps 2 + 2	71m ² King / Twin	R7 178	R10 050	R12 862	R16 080	R12 862	R16 080	R12 862
Sky 3-Bedroom Suite This spacious family suite comprises of 3 bedrooms and 2 bathrooms with decks on either side offering ocean and forest views. The suite features a lounge area with fireplace, dining room area and kitchenette.	1 Unit Sleeps 6 + 2	116m ² 2x King/Twin + 1x Queen	R11 422	R16 350	R22 275	R26 737	R22 275	R26 737	R22 275

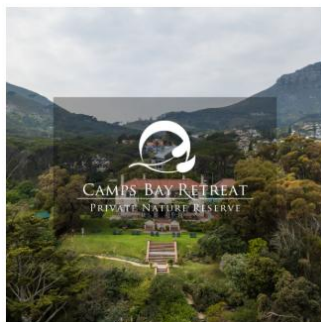
VILLA 5 – enquire direct for exclusive use of Villa

Villa Ocean Room Opening up onto a balcony boasting views of the ocean and Lions Head mountain. The bedroom has an en-suite bathroom with shower.	2 Units Sleeps 2	23 - 27m ² King / Twin	R5 228	R7 425	R10 238	R11 505	R10 238	R11 505	R10 238
Wood-Fired Hot Tub Villa Ocean Room Stunning ocean views accompanied by either Lions Head or Twelve Apostles Mountain views from your balcony and your own private wood-fired hot tub. Each of these rooms boasts a cozy fireplace and an en-suite bathroom with a shower.	2 Units Sleeps 2	18 - 36m ² King / Twin	R7 178	R10 050	R12 862	R16 080	R12 862	R16 080	R12 862
Villa Ocean Suite This light and spacious master bedroom boasts expansive views of the ocean and The Twelve Apostles mountain range. This suite features a balcony, an en-suite bathroom with walk-in closet, bath and separate shower.	1 Unit Sleeps 2	55m ² King / Twin	R7 725	R11 250	R15 225	R19 050	R15 225	R19 050	R15 225

ADDITIONAL CHARGES

Daybed (3-14yrs)	R2 600	R2 600	R2 600	R2 600	R2 600	R2 600	R2 600
Cot (0-2yrs)	R500	R500	R500	R500	R500	R500	R500

- (*) Peak Period: 15 Dec '27 – 08 Jan '28 (Minimum 3 Night stay applies), 01 – 29 Feb '28 (No Minimum Night applies)
- No Groups Stays during PEAK PERIODS, without EXCO approval
- A single occupancy rate is available at 15% less than the displayed room rate.
- Rates are provided per room per night in South African Rand and includes breakfast and VAT. Rates are Nett & Non-Commissionable.
- Alongside fixed STO contracted rates, partners can access a **discounted Trade BAR rate, tied to our Best Available Rate**, ensuring parity during demand shifts.
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 - Full payment required 60 days prior to arrival.



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TRADE PARTNERSHIP RATE SHEET

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STAY SAVE PROMOTION

STAY WINDOW: 1 May '26 - 31 Aug '26

MANOR HOUSE

Manor Mountain Room Room features a queen size sleigh bed, en-suite bathroom with a marble floor, a double vanity and a free-standing Victorian bath, as well as views of The Twelve Apostles mountain range.	N/A
Manor Ocean Suite Ocean and garden view room featuring a lounge, king-size bed, en-suite bathroom with bath and separate shower.	Stay 3+ / Save 20%
Manor Knacke Suite Boasting ocean and mountain views from the North balcony, ocean and garden views from the enclosed West balcony. This suite features a lounge with fireplace.	Stay 3+ / Save 20%

DECK HOUSE

Sky Room With views of the ocean and garden from your room and deck, the bedroom has an en-suite bathroom with free standing bath and separate shower.	N/A
Wood-Fired Hot Tub Nature Wellness Room This room comprises of a vanity bath and separate shower with sliding doors leading onto a deck with wood-fired hot tub overlooking the ocean and gardens.	Stay 3+ / Save 20%
Wood-Fired Hot Tub Nature Studio Featuring a kitchenette, private wood-fired hot tub on your deck with ocean views and loungers. The bedroom has an en-suite bathroom with free standing bath and separate shower.	Stay 3+ / Save 20%
Wood-Fired Hot Tub Nature Residence Ground floor residence features a fully equipped kitchen, dining area, spacious lounge with fireplace, guest restroom and leads out onto a terrace with own wood-fired hot tub with views of the ocean and forest.	Stay 3+ / Save 20%

VILLA 9 – enquire direct for exclusive use of Villa

Wood-Fired Hot Tub Nature Mountain Room Views of Twelve Apostles Mountain from your deck, with private wood-fired hot tub and ensuite shower.	N/A
Sea Mountain Room Situating on the first floor with partial ocean and Twelve Apostles Mountain views, with ensuite shower.	Stay 3+ / Save 20%
Ocean Suite Located on the first floor with sunny enclosed balcony and views of the ocean and Twelve Apostles Mountain Range.	Stay 3+ / Save 20%

VILLA 7 – enquire direct for exclusive use of Villa

Nature Room Situating on the ground floor, featuring a deck with ocean views. The bedroom has an en-suite bathroom with bath and separate shower.	N/A
Wood-Fired Hot Tub Nature Pool Studio Ground floor studio featuring a kitchenette, private pool, wood-fired hot tub with views of The Twelve Apostles Mountain range and spacious lounge with fireplace leading to an outside deck with views of the ocean and forest. The bedroom has an en-suite bathroom with free-standing bath and separate shower.	Stay 3+ / Save 20%
Sky 3-Bedroom Suite This spacious family suite comprises of 3 bedrooms and 2 bathrooms with decks on either side offering ocean and forest views. The suite features a lounge area with fireplace, dining room area and kitchenette.	Stay 3+ / Save 20%

VILLA 5 – enquire direct for exclusive use of Villa

Villa Ocean Room Opening up onto a balcony boasting views of the ocean and Lions Head mountain. The bedroom has an en-suite bathroom with shower.	N/A
Wood-Fired Hot Tub Villa Ocean Room Stunning ocean views accompanied by either Lions Head or Twelve Apostles Mountain views from your balcony and your own private wood-fired hot tub. Each of these rooms boasts a cozy fireplace and an en-suite bathroom with a shower.	Stay 3+ / Save 20%
Villa Ocean Suite This light and spacious master bedroom boasts expansive views of the ocean and The Twelve Apostles mountain range. This suite features a balcony, an en-suite bathroom with walk-in closet, bath and separate shower.	Stay 3+ / Save 20%

VILLAGE N LIFE STANDARD STAY 3+ / SAVE 20% CLARIFICATION

- Offer only applies to STO rates
- Save 20% on accommodation bookings with a length of stay of 3 nights or more.
- Example: (Number of nights x room rate = total room revenue) -20%

VALUE ADDS

STANDARD VALUE ADDS

Welcome drink on arrival
Discounted Mint Wellness spa voucher
Complimentary limited arrival mini-bar
Complimentary Scones & Tea between 15:00 and 17:00

ADDITIONAL WINTER VALUE ADDS - 01 May - 31 Aug

Complimentary classification upgrade on arrival, subject to availability
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ADDITIONAL HONEYMOON VALUE ADDS

Bottle of sparkling wine or wine and romantic turndown on first evening

VILLAGE N LIFE STANDARD TERMS AND CONDITIONS APPLY

- Value adds only apply to STO and TBAR rates
- Offer not applicable during special events
- Offers apply at time of booking and cannot be combined with another promotion
- Village n Life reserves the right to alter or amend offers and rate periods at any time
- Offers apply to B&B only and all extras are excluded
- Honeymooners offer only valid for a minimum two-night stay