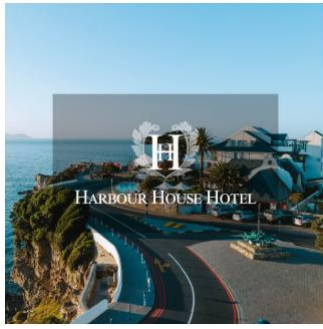




22 Harbour Rd, Hermanus, 7200, South Africa
REG NO: 2017/044614/07
VAT NO: 4400280790

TRADE PARTNERSHIP STO25 RATES

Tel: +27 (0) 21 430 4000

Email: bookings@harbourhousehotel.co.za

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Marketing Collateral | [WETU iBrochure](#) | [Property Fact Sheet](#)

Connectivity: Tourplan-[ZAF-HER000792](#) | NightsBridge-[11500](#)

HARBOUR HOUSE HOTEL 2026 / 2027

ROOMS, RESIDENCES & APARTMENTS 41 KEYS CHECK IN TIME 15H00 CHECK OUT TIME 11H00	1 May '26 – 31 Jul '26	1 Aug '26 – 11 Dec '26	12 Dec '26 – 10 Jan '27 (*)	11 Jan '27 – 30 Apr '27
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MANOR HOUSE

Romantic Room Situating in the Manor House. Open plan rooms with freestanding solid cast baths and a balcony or patio, with views of the pool and ocean.	3 Units Sleeps 2	27 -37m ² King / Twin	R4 163	R6 015	R7 883	R6 015
Wood Fired Hot Tub Romantic Room Situating in the Manor House. Open plan room with freestanding solid cast bath and a balcony with private wood-fired hot tub, with views of the pool and ocean.	2 Units Sleeps 2	36 -55m ² King / Twin	R4 695	R6 439	R8 205	R6 439

NEW WING

Standard Studio Located on the first floor at the rear. These studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony.	3 Units Sleeps 2 + 1	37m ² King / Twin	R3 030	R4 088	R5 606	R4 088
Harbour Road Studio Located on the first floor at the front. These studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony.	3 Units Sleeps 2 + 1	37m ² King / Twin	R3 184	R4 245	R5 760	R4 245
Village Studio Located on the second floor, these rear facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with partial ocean views.	3 Units Sleeps 2 + 1	37m ² King / Twin	R3 184	R4 245	R5 760	R4 245
Sky Vista Studio Located on the third floor, these rear facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with partial ocean views.	3 Units Sleeps 2 + 1	37m ² King / Twin	R3 709	R5 453	R6 668	R5 453
Sea View Studio Located on the second floor, these front facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with panoramic views of Walker Bay and the ocean.	3 Units Sleeps 2 + 1	37m ² King / Twin	R3 709	R5 453	R6 668	R5 453
Sky Sea View Studio Located on the third floor, these front facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with panoramic views of Walker Bay and the ocean.	3 Units Sleeps 2 + 1	37m ² King / Twin	R4 020	R5 910	R7 650	R5 910

HARBOUR SQUARE

Village Room Rooms located on the first floor has a balcony with seating and rooms on the second floor a Juliette balcony. The rooms offer a vanity bath and shower with enclosed toilet.	6 Units Sleeps 2	28m ² King / Twin	R3 188	R4 245	R5 760	R4 245
Sky Room Located on the third floor, these rooms offer ocean views with a Juliette balcony. Fitted with a vanity bath and shower with enclosed toilet.	3 Units Sleeps 2	28m ² King / Twin	R3 338	R4 688	R5 985	R4 688
Village Residence Located on the second floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony.	1 Units Sleeps 2	61m ² King / Twin	R3 405	R5 153	R6 218	R5 153
Wood Fired Hot Tub Village Residence Located on the first floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with own wood-fired hot tub and extensive ocean views.	2 Units Sleeps 2 + 2	61m ² King / Twin	R3 713	R5 460	R6 668	R5 460
Bay Residence Located on the second floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views.	3 Units Sleeps 2 + 2	59 - 61m ² King / Twin	R3 713	R5 460	R6 668	R5 460
Sky Residence Located on the top floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views.	3 Units Sleeps 2 + 2	59 - 61m ² King / Twin	R4 020	R5 910	R7 733	R5 910
Wood Fired Hot Tub 2 Bedroom Village Residence Located on the first floor, the Residence offers two separate en-suite rooms with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a shared balcony with ocean views.	1 Unit Sleeps 4 + 2	90m ² 2x King / Twin	R6 600	R9 375	R11 970	R9 375
2 Bedroom Bay Residence Located on the second floor, the Residence offers two separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with ocean views.	1 Unit Sleeps 4 + 2	90m ² 2x King / Twin	R6 900	R9 713	R12 428	R9 713
2 Bedroom Sky Residence Located on the top floor, the Residence offers two separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views.	1 Unit Sleeps 4 + 2	90m ² 2x King / Twin	R7 350	R10 613	R13 718	R10 613

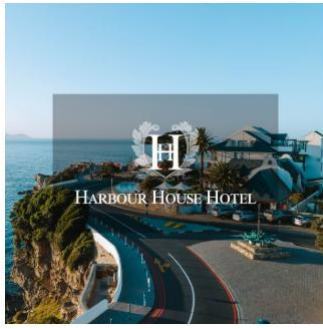
LE PARADIS

2 Bedroom Apartment Adjacent to the New Wing and Manor House, 2-bedroom duplex self-catering apartments offering ocean views from the patio, main bedroom and living areas. Indoor fireplace and BBQ.	3 Units Sleeps 4 + 2	174 -203m ² 2x King / Twin	R5 460	R7 125	R9 090	R7 125
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ADDITIONAL CHARGES

Daybed (3-14yrs)	R1 200	R1 200	R1 200	R1 200
Cot (0-2yrs)	R350	R350	R350	R350

- (*) Peak Period: 12 Dec '26 – 10 Jan '27 (Minimum 3 Night stay applies)
- No Groups Stays during PEAK PERIODS, without EXCO approval
- A single occupancy rate is available at 15% less than the displayed room rate.
- Rates are provided per room per night in South African Rand and includes breakfast and VAT. Rates are Nett & Non-Commissionable.
- Alongside fixed STO contracted rates, partners can access a discounted Trade BAR rate, tied to our Best Available Rate, ensuring parity during demand shifts.
 - Small Groups (5 – 12 rooms per night)**
 - 10% refundable deposit to confirm the booking.
 - The 10% deposit becomes non-refundable 90 days prior to arrival.
 - Full payment required 60 days prior to arrival.
 - Large Groups (13+ rooms per night)**
 - 10% refundable deposit to confirm the booking.
 - Full payment required 90 days prior to arrival.



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HARBOUR HOUSE HOTEL 2027 / 2028

ROOMS, RESIDENCES & APARTMENTS 41 KEYS CHECK IN TIME 15H00 CHECK OUT TIME 11H00	1 May '27 – 31 Jul '27	1 Aug '27 – 14 Dec '27	15 Dec '27 – 8 Jan '28 (*)	9 Jan '27 – 30 Apr '28
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MANOR HOUSE

Romantic Room Situating in the Manor House. Open plan rooms with freestanding solid cast baths and a balcony or patio, with views of the pool and ocean.	3 Units Sleeps 2	27 -37m ² King / Twin	R4 418	R6 323	R8 273	R6 323
Wood Fired Hot Tub Romantic Room Situating in the Manor House. Open plan room with freestanding solid cast bath and a balcony with private wood-fired hot tub, with views of the pool and ocean.	2 Units Sleeps 2	36 -55m ² King / Twin	R4 935	R6 758	R8 588	R6 758

NEW WING

Standard Studio Located on the first floor at the rear. These studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony.	3 Units Sleeps 2 + 1	37m ² King / Twin	R3 240	R4 455	R6 105	R4 455
Harbour Road Studio Located on the first floor at the front. These studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony.	3 Units Sleeps 2 + 1	37m ² King / Twin	R3 442	R4 590	R6 225	R4 590
Village Studio Located on the second floor, these rear facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with partial ocean views.	3 Units Sleeps 2 + 1	37m ² King / Twin	R3 442	R4 590	R6 225	R4 590
Sky Vista Studio Located on the third floor, these rear facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with partial ocean views.	3 Units Sleeps 2 + 1	37m ² King / Twin	R4 012	R5 895	R7 208	R5 895
Sea View Studio Located on the second floor, these front facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with panoramic views of Walker Bay and the ocean.	3 Units Sleeps 2 + 1	37m ² King / Twin	R4 012	R5 895	R7 208	R5 895
Sky Sea View Studio Located on the third floor, these front facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with panoramic views of Walker Bay and the ocean.	3 Units Sleeps 2 + 1	37m ² King / Twin	R4 298	R6 435	R8 415	R6 435

HARBOUR SQUARE

Village Room Rooms located on the first floor has a balcony with seating and rooms on the second floor a Juliette balcony. The rooms offer a vanity bath and shower with enclosed toilet.	6 Units Sleeps 2	28m ² King / Twin	R3 375	R4 575	R6 150	R4 575
Sky Room Located on the third floor, these rooms offer ocean views with a Juliette balcony. Fitted with a vanity bath and shower with enclosed toilet.	3 Units Sleeps 2	28m ² King / Twin	R3 600	R5 063	R6 450	R5 063
Village Residence Located on the second floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony.	1 Units Sleeps 2	61m ² King / Twin	R3 713	R5 700	R6 900	R5 700
Wood Fired Hot Tub Village Residence Located on the first floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with own wood-fired hot tub and extensive ocean views.	2 Units Sleeps 2 + 2	61m ² King / Twin	R4 013	R6 112	R7 462	R6 112
Bay Residence Located on the second floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views.	3 Units Sleeps 2 + 2	59 - 61m ² King / Twin	R4 088	R6 038	R7 388	R6 038
Sky Residence Located on the top floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views.	3 Units Sleeps 2 + 2	59 - 61m ² King / Twin	R4 350	R6 375	R8 362	R6 375
Wood Fired Hot Tub 2 Bedroom Village Residence Located on the first floor, the Residence offers two separate en-suite rooms with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a shared balcony with ocean views.	1 Unit Sleeps 4 + 2	90m ² 2x King / Twin	R6 600	R9 345	R11 850	R10 095
2 Bedroom Bay Residence Located on the second floor, the Residence offers two separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with ocean views.	1 Unit Sleeps 4 + 2	90m ² 2x King / Twin	R6 900	R9 713	R12 428	R9 713
2 Bedroom Sky Residence Located on the top floor, the Residence offers two separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views.	1 Unit Sleeps 4 + 2	90m ² 2x King / Twin	R7 350	R10 613	R13 718	R10 613

LE PARADIS

2 Bedroom Apartment Adjacent to the New Wing and Manor House, 2-bedroom duplex self-catering apartments offering ocean views from the patio, main bedroom and living areas. Indoor fireplace and mobile outdoor BBQ.	3 Units Sleeps 4 + 2	174 -203m ² 2x King / Twin	R6 263	R8 100	R10 538	R8 100
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ADDITIONAL CHARGES

Daybed (3-14yrs)	R1 500	R1 500	R1 500	R1 500
Cot (0-2yrs)	R500	R500	R500	R500

- o **(*) Peak Period: 15 Dec '27 – 08 Jan '28** (Minimum 3 Night stay applies)
- o **No Groups Stays during PEAK PERIODS**, without EXCO approval
- o **A single occupancy rate is available at 15% less than the displayed room rate.**
- o Rates are provided per room per night in South African Rand and **includes breakfast** and VAT. Rates are Nett & Non-Commissionable.
- o Alongside fixed STO contracted rates, partners can access a **discounted Trade BAR rate, tied to our Best Available Rate**, ensuring parity during demand shifts.
 - Small Groups (5 – 12 rooms per night)
 - 10% refundable deposit to confirm the booking.
 - The 10% deposit becomes non-refundable 90 days prior to arrival.
 - Full payment required 60 days prior to arrival.
 - Large Groups (13+ rooms per night)
 - 10% refundable deposit to confirm the booking.
 - Full payment required 90 days prior to arrival.





TRADE PARTNERSHIP RATE SHEET

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STAY PAY PROMOTION

STAY WINDOW: 1 May '26 - 31 July '26

MANOR HOUSE

Romantic Room Situating in the Manor House. Open plan rooms with freestanding solid cast baths and a balcony or patio, with views of the pool and ocean.	Stay 3 / Pay 2
Wood Fired Hot Tub Romantic Room Situating in the Manor House. Open plan room with freestanding solid cast bath and a balcony with private wood-fired hot tub, with views of the pool and ocean.	Stay 3 / Pay 2

NEW WING

Standard Studio Located on the first floor at the rear. These studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony.	N/A
Harbour Road Studio Located on the first floor at the front. These studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony.	Stay 4 / Pay 3
Village Studio Located on the second floor, these rear facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with partial ocean views.	Stay 4 / Pay 3
Sky Vista Studio Located on the third floor, these rear facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with partial ocean views.	Stay 3 / Pay 2
Sea View Studio Located on the second floor, these front facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with panoramic views of Walker Bay and the ocean.	Stay 3 / Pay 2
Sky Sea View Studio Located on the third floor, these front facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with panoramic views of Walker Bay and the ocean.	Stay 3 / Pay 2

HARBOUR SQUARE

Village Room Rooms located on the first floor has a balcony with seating and rooms on the second floor a Juliette balcony. The rooms offer a vanity bath and shower with enclosed toilet.	Stay 4 / Pay 3
Sky Room Located on the third floor, these rooms offer ocean views with a Juliette balcony. Fitted with a vanity bath and shower with enclosed toilet.	Stay 4 / Pay 3
Village Residence Located on the second floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony.	Stay 3 / Pay 2
Wood Fired Hot Tub Village Residence Located on the first floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with own wood-fired hot tub and extensive ocean views.	Stay 3 / Pay 2
Bay Residence Located on the second floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views.	Stay 3 / Pay 2
Sky Residence Located on the top floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views.	Stay 3 / Pay 2
Wood Fired Hot Tub 2 Bedroom Village Residence Located on the first floor, the Residence offers two separate en-suite rooms with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a shared balcony with ocean views.	Stay 3 / Pay 2
2 Bedroom Bay Residence Located on the second floor, the Residence offers two separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with ocean views.	Stay 3 / Pay 2
2 Bedroom Sky Residence Located on the top floor, the Residence offers two separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views.	Stay 3 / Pay 2

LE PARADIS

2 Bedroom Apartment Adjacent to the New Wing and Manor House, 2-bedroom duplex self-catering apartments offering ocean views from the patio, main bedroom and living areas. Indoor fireplace and mobile outdoor BBQ.	N/A
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VALUE ADDS

STANDARD VALUE ADDS

Welcome drink on arrival
Discounted Mint Wellness spa voucher
Complimentary scones & tea between 15:00 and 17:00

ADDITIONAL WINTER VALUE ADDS - 1 May - 31 July

Complimentary classification upgrade on arrival, subject to availability

ADDITIONAL HONEYMOON VALUE ADDS

Bottle of sparkling wine or wine and romantic turndown on first evening

VILLAGE N LIFE STANDARD TERMS AND CONDITIONS APPLY

- Value adds only apply to STO and TBAR rates
- Offer not applicable during special events
- Offers apply at time of booking and cannot be combined with another promotion
- Village n Life reserves the right to alter or amend offers and rate periods at any time
- Offers apply to B&B only and all extras are excluded
- Honeymooners offer only valid for a minimum two-night stay

VILLAGE N LIFE STANDARD STAY 3+ / SAVE 20% CLARIFICATION

- Offer only applies to STO rates
- Save 20% on accommodation bookings with a length of stay of 3 nights or more.
- Example: (Number of nights x room rate = total room revenue) -20%