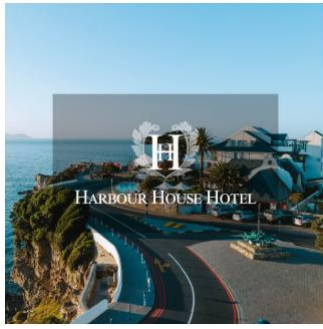




22 Harbour Rd, Hermanus, 7200, South Africa
REG NO: 2017/044614/07
VAT NO: 4400280790

TRADE PARTNERSHIP STO35 RATES

Tel: +27 (0) 21 430 4000

Email: bookings@harbourhousehotel.co.za

Web: www.harbourhousehotel.co.za

Marketing Collateral | [WETU iBrochure](#) | [Property Fact Sheet](#)

Connectivity: Tourplan-[ZAF-HER000792](#) | NightsBridge-[11500](#)

HARBOUR HOUSE HOTEL 2026 / 2027

ROOMS, RESIDENCES & APARTMENTS 41 KEYS CHECK IN TIME 15H00 CHECK OUT TIME 11H00	1 May '26 – 31 Jul '26	1 Aug '26 – 11 Dec '26	12 Dec '26 – 10 Jan '27 (*)	11 Jan '27 – 30 Apr '27
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MANOR HOUSE

Romantic Room Situating in the Manor House. Open plan rooms with freestanding solid cast baths and a balcony or patio, with views of the pool and ocean.	3 Units Sleeps 2	27 -37m ² King / Twin	R3 608	R5 213	R6 832	R5 213
Wood Fired Hot Tub Romantic Room Situating in the Manor House. Open plan room with freestanding solid cast bath and a balcony with private wood-fired hot tub, with views of the pool and ocean.	2 Units Sleeps 2	36 -55m ² King / Twin	R4 069	R5 580	R7 111	R5 580

NEW WING

Standard Studio Located on the first floor at the rear. These studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony.	3 Units Sleeps 2 + 1	37m ² King / Twin	R2 626	R3 543	R4 859	R3 543
Harbour Road Studio Located on the first floor at the front. These studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony.	3 Units Sleeps 2 + 1	37m ² King / Twin	R2 759	R3 679	R4 992	R3 679
Village Studio Located on the second floor, these rear facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with partial ocean views.	3 Units Sleeps 2 + 1	37m ² King / Twin	R2 759	R3 679	R4 992	R3 679
Sky Vista Studio Located on the third floor, these rear facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with partial ocean views.	3 Units Sleeps 2 + 1	37m ² King / Twin	R3 214	R4 726	R5 779	R4 726
Sea View Studio Located on the second floor, these front facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with panoramic views of Walker Bay and the ocean.	3 Units Sleeps 2 + 1	37m ² King / Twin	R3 214	R4 726	R5 779	R4 726
Sky Sea View Studio Located on the third floor, these front facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with panoramic views of Walker Bay and the ocean.	3 Units Sleeps 2 + 1	37m ² King / Twin	R3 484	R5 122	R6 630	R5 122

HARBOUR SQUARE

Village Room Rooms located on the first floor has a balcony with seating and rooms on the second floor a Juliette balcony. The rooms offer a vanity bath and shower with enclosed toilet.	6 Units Sleeps 2	28m ² King / Twin	R2 763	R3 679	R4 992	R3 679
Sky Room Located on the third floor, these rooms offer ocean views with a Juliette balcony. Fitted with a vanity bath and shower with enclosed toilet.	3 Units Sleeps 2	28m ² King / Twin	R2 893	R4 063	R5 187	R4 063
Village Residence Located on the second floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony.	1 Units Sleeps 2	61m ² King / Twin	R2 951	R4 466	R5 389	R4 466
Wood Fired Hot Tub Village Residence Located on the first floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with own wood-fired hot tub and extensive ocean views.	2 Units Sleeps 2 + 2	61m ² King / Twin	R3 218	R4 732	R5 779	R4 732
Bay Residence Located on the second floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views.	3 Units Sleeps 2 + 2	59 - 61m ² King / Twin	R3 218	R4 732	R5 779	R4 732
Sky Residence Located on the top floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views.	3 Units Sleeps 2 + 2	59 - 61m ² King / Twin	R3 484	R5 122	R6 702	R5 122
Wood Fired Hot Tub 2 Bedroom Village Residence Located on the first floor, the Residence offers two separate en-suite rooms with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a shared balcony with ocean views.	1 Unit Sleeps 4 + 2	90m ² 2x King / Twin	R5 720	R8 125	R10 374	R8 125
2 Bedroom Bay Residence Located on the second floor, the Residence offers two separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with ocean views.	1 Unit Sleeps 4 + 2	90m ² 2x King / Twin	R5 980	R8 418	R10 771	R8 418
2 Bedroom Sky Residence Located on the top floor, the Residence offers two separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views.	1 Unit Sleeps 4 + 2	90m ² 2x King / Twin	R6 370	R9 198	R11 889	R9 198

LE PARADIS

2 Bedroom Apartment Adjacent to the New Wing and Manor House, 2-bedroom duplex self-catering apartments offering ocean views from the patio, main bedroom and living areas. Indoor fireplace and BBQ.	3 Units Sleeps 4 + 2	174 -203m ² 2x King / Twin	R4 732	R6 175	R7 878	R6 175
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ADDITIONAL CHARGES

Daybed (3-14yrs)	R1 200	R1 200	R1 200	R1 200
Cot (0-2yrs)	R350	R350	R350	R350

- (*) Peak Period: 12 Dec '26 – 10 Jan '27 (Minimum 3 Night stay applies)
- No Groups Stays during PEAK PERIODS, without EXCO approval
- A single occupancy rate is available at 15% less than the displayed room rate.
- Rates are provided per room per night in South African Rand and includes breakfast and VAT. Rates are Nett & Non-Commissionable.
- Alongside fixed STO contracted rates, partners can access a discounted Trade BAR rate, tied to our Best Available Rate, ensuring parity during demand shifts.

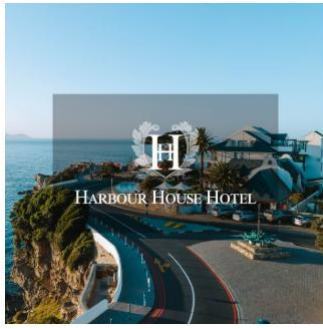
Small Groups (5 – 12 rooms per night)

- 10% refundable deposit to confirm the booking.
- The 10% deposit becomes non-refundable 90 days prior to arrival.
- Full payment required 60 days prior to arrival.

Large Groups (13+ rooms per night)

- 10% refundable deposit to confirm the booking.
- Full payment required 90 days prior to arrival.





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HARBOUR HOUSE HOTEL 2027 / 2028

ROOMS, RESIDENCES & APARTMENTS 41 KEYS CHECK IN TIME 15H00 CHECK OUT TIME 11H00	1 May '27 – 31 Jul '27	1 Aug '27 – 14 Dec '27	15 Dec '27 – 8 Jan '28 (*)	9 Jan '27 – 30 Apr '28
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MANOR HOUSE

Romantic Room Situating in the Manor House. Open plan rooms with freestanding solid cast baths and a balcony or patio, with views of the pool and ocean.	3 Units Sleeps 2	27 -37m ² King / Twin	R3 829	R5 480	R7 170	R5 480
Wood Fired Hot Tub Romantic Room Situating in the Manor House. Open plan room with freestanding solid cast bath and a balcony with private wood-fired hot tub, with views of the pool and ocean.	2 Units Sleeps 2	36 -55m ² King / Twin	R4 277	R5 857	R7 443	R5 857

NEW WING

Standard Studio Located on the first floor at the rear. These studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony.	3 Units Sleeps 2 + 1	37m ² King / Twin	R2 808	R3 861	R5 291	R3 861
Harbour Road Studio Located on the first floor at the front. These studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony.	3 Units Sleeps 2 + 1	37m ² King / Twin	R2 983	R3 978	R5 395	R3 978
Village Studio Located on the second floor, these rear facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with partial ocean views.	3 Units Sleeps 2 + 1	37m ² King / Twin	R2 983	R3 978	R5 395	R3 978
Sky Vista Studio Located on the third floor, these rear facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with partial ocean views.	3 Units Sleeps 2 + 1	37m ² King / Twin	R3 477	R5 109	R6 247	R5 109
Sea View Studio Located on the second floor, these front facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with panoramic views of Walker Bay and the ocean.	3 Units Sleeps 2 + 1	37m ² King / Twin	R3 477	R5 109	R6 247	R5 109
Sky Sea View Studio Located on the third floor, these front facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with panoramic views of Walker Bay and the ocean.	3 Units Sleeps 2 + 1	37m ² King / Twin	R3 725	R5 577	R7 293	R5 577

HARBOUR SQUARE

Village Room Rooms located on the first floor has a balcony with seating and rooms on the second floor a Juliette balcony. The rooms offer a vanity bath and shower with enclosed toilet.	6 Units Sleeps 2	28m ² King / Twin	R2 925	R3 965	R5 330	R3 965
Sky Room Located on the third floor, these rooms offer ocean views with a Juliette balcony. Fitted with a vanity bath and shower with enclosed toilet.	3 Units Sleeps 2	28m ² King / Twin	R3 120	R4 388	R5 590	R4 388
Village Residence Located on the second floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony.	1 Units Sleeps 2	61m ² King / Twin	R3 218	R4 940	R5 980	R4 940
Wood Fired Hot Tub Village Residence Located on the first floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with own wood-fired hot tub and extensive ocean views.	2 Units Sleeps 2 + 2	61m ² King / Twin	R3 478	R5 297	R6 467	R5 297
Bay Residence Located on the second floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views.	3 Units Sleeps 2 + 2	59 - 61m ² King / Twin	R3 543	R5 233	R6 403	R5 233
Sky Residence Located on the top floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views.	3 Units Sleeps 2 + 2	59 - 61m ² King / Twin	R3 770	R5 525	R7 247	R5 525
Wood Fired Hot Tub 2 Bedroom Village Residence Located on the first floor, the Residence offers two separate en-suite rooms with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a shared balcony with ocean views.	1 Unit Sleeps 4 + 2	90m ² 2x King / Twin	R5 720	R8 099	R10 270	R8 749
2 Bedroom Bay Residence Located on the second floor, the Residence offers two separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with ocean views.	1 Unit Sleeps 4 + 2	90m ² 2x King / Twin	R5 980	R8 418	R10 771	R8 418
2 Bedroom Sky Residence Located on the top floor, the Residence offers two separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views.	1 Unit Sleeps 4 + 2	90m ² 2x King / Twin	R6 370	R9 198	R11 889	R9 198

LE PARADIS

2 Bedroom Apartment Adjacent to the New Wing and Manor House, 2-bedroom duplex self-catering apartments offering ocean views from the patio, main bedroom and living areas. Indoor fireplace and mobile outdoor BBQ.	3 Units Sleeps 4 + 2	174 -203m ² 2x King / Twin	R5 428	R7 020	R9 133	R7 020
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ADDITIONAL CHARGES

Daybed (3-14yrs)	R1 500	R1 500	R1 500	R1 500
Cot (0-2yrs)	R500	R500	R500	R500

- (*) Peak Period: 15 Dec '27 – 08 Jan '28 (Minimum 3 Night stay applies)
- No Groups Stays during PEAK PERIODS, without EXCO approval
- A single occupancy rate is available at 15% less than the displayed room rate.
- Rates are provided per room per night in South African Rand and includes breakfast and VAT. Rates are Nett & Non-Commissionable.
- Alongside fixed STO contracted rates, partners can access a discounted Trade BAR rate, tied to our Best Available Rate, ensuring parity during demand shifts.
 - Small Groups (5 – 12 rooms per night)**
 - 10% refundable deposit to confirm the booking.
 - The 10% deposit becomes non-refundable 90 days prior to arrival.
 - Full payment required 60 days prior to arrival.
 - Large Groups (13+ rooms per night)**
 - 10% refundable deposit to confirm the booking.
 - Full payment required 90 days prior to arrival.





TRADE PARTNERSHIP RATE SHEET

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STAY PAY PROMOTION

STAY WINDOW: 1 May '26 - 31 July '26

MANOR HOUSE

Romantic Room Situating in the Manor House. Open plan rooms with freestanding solid cast baths and a balcony or patio, with views of the pool and ocean.	Stay 3 / Pay 2
Wood Fired Hot Tub Romantic Room Situating in the Manor House. Open plan room with freestanding solid cast bath and a balcony with private wood-fired hot tub, with views of the pool and ocean.	Stay 3 / Pay 2

NEW WING

Standard Studio Located on the first floor at the rear. These studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony.	N/A
Harbour Road Studio Located on the first floor at the front. These studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony.	Stay 4 / Pay 3
Village Studio Located on the second floor, these rear facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with partial ocean views.	Stay 4 / Pay 3
Sky Vista Studio Located on the third floor, these rear facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with partial ocean views.	Stay 3 / Pay 2
Sea View Studio Located on the second floor, these front facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with panoramic views of Walker Bay and the ocean.	Stay 3 / Pay 2
Sky Sea View Studio Located on the third floor, these front facing studios offer a lounge area, kitchenette and en-suite bathroom. Studios have a private balcony with panoramic views of Walker Bay and the ocean.	Stay 3 / Pay 2

HARBOUR SQUARE

Village Room Rooms located on the first floor has a balcony with seating and rooms on the second floor a Juliette balcony. The rooms offer a vanity bath and shower with enclosed toilet.	Stay 4 / Pay 3
Sky Room Located on the third floor, these rooms offer ocean views with a Juliette balcony. Fitted with a vanity bath and shower with enclosed toilet.	Stay 4 / Pay 3
Village Residence Located on the second floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony.	Stay 3 / Pay 2
Wood Fired Hot Tub Village Residence Located on the first floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with own wood-fired hot tub and extensive ocean views.	Stay 3 / Pay 2
Bay Residence Located on the second floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views.	Stay 3 / Pay 2
Sky Residence Located on the top floor, the Residence offers a separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views.	Stay 3 / Pay 2
Wood Fired Hot Tub 2 Bedroom Village Residence Located on the first floor, the Residence offers two separate en-suite rooms with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a shared balcony with ocean views.	Stay 3 / Pay 2
2 Bedroom Bay Residence Located on the second floor, the Residence offers two separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with ocean views.	Stay 3 / Pay 2
2 Bedroom Sky Residence Located on the top floor, the Residence offers two separate en-suite room with the addition of an open-plan living area, dining space and fully equipped kitchen, leading to a balcony with extensive ocean views.	Stay 3 / Pay 2

LE PARADIS

2 Bedroom Apartment Adjacent to the New Wing and Manor House, 2-bedroom duplex self-catering apartments offering ocean views from the patio, main bedroom and living areas. Indoor fireplace and mobile outdoor BBQ.	N/A
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VALUE ADDS

STANDARD VALUE ADDS

Welcome drink on arrival
Discounted Mint Wellness spa voucher
Complimentary scones & tea between 15:00 and 17:00

ADDITIONAL WINTER VALUE ADDS - 1 May - 31 July

Complimentary classification upgrade on arrival, subject to availability

ADDITIONAL HONEYMOON VALUE ADDS

Bottle of sparkling wine or wine and romantic turndown on first evening

VILLAGE N LIFE STANDARD TERMS AND CONDITIONS APPLY

- Value adds only apply to STO and TBAR rates
- Offer not applicable during special events
- Offers apply at time of booking and cannot be combined with another promotion
- Village n Life reserves the right to alter or amend offers and rate periods at any time
- Offers apply to B&B only and all extras are excluded
- Honeymooners offer only valid for a minimum two-night stay

VILLAGE N LIFE STANDARD STAY 3+ / SAVE 20% CLARIFICATION

- Offer only applies to STO rates
- Save 20% on accommodation bookings with a length of stay of 3 nights or more.
- Example: (Number of nights x room rate = total room revenue) -20%