



69 Victoria Rd, Camps Bay, Cape Town, 8001, South Africa
REG NO: 2017/076915/07
VAT NO: 4380279911

TRADE PARTNERSHIP STO35 RATES

Tel: +27 (0) 21 430 4000

Email: bookings@thebayhotel.com

Web: www.thebayhotel.com

Marketing Collateral: [WETU iBrochure](#) | [Property Fact Sheet](#)

Connectivity: Tourplan-[ZAF-CAP000790](#) | NightsBridge-[14940](#)

THE BAY HOTEL 2026 / 2027

ROOMS & SUITES 78 KEYS CHECK IN TIME 14H00 CHECK OUT TIME 11H00	1 May '26 – 31 Aug '26	1 Sept '26 – 31 Oct '26	1 Nov '26 – 11 Dec '26	12 Dec '26 – 10 Jan '27 (*)	11 Jan '27 – 31 Jan '27	1 Feb '27 – 28 Feb '27 (*)	1 Mar '27 – 30 Apr '27
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ROOMS

Mountain View Room Overlooks the action on the Padel Courts with mountain views. Features a Juliette balcony.	12 Units Sleeps 2 + 1	44m ² King / Twin	R4 238	R6 337	R7 748	R10 484	R7 748	R10 484	R7 748
Pool Club Room Located around the main pool, these rooms offer direct access to the pool from a private patio.	8 Units Sleeps 2 + 1	44m ² King / Twin	R4 407	R6 832	R8 671	R11 102	R8 671	R11 102	R8 671
Sea and Mountain Room Views of the beach, sea and Lion's Head Mountain.	5 Units Sleeps 2 + 1	44m ² King / Twin	R4 407	R6 832	R8 671	R11 102	R8 671	R11 102	R8 671
Sea and Pool Room Balconies overlooking the main pool area with views of the sea and Lions Head mountain.	8 Units Sleeps 2 + 1	44m ² King / Twin	R5 057	R8 443	R11 004	R13 787	R11 004	R13 787	R11 004
Cabana Room Walkout to patios, gardens and pools with sea views.	11 Units Sleeps 2 + 1	44m ² King / Twin	R5 752	R8 808	R11 362	R14 300	R11 245	R14 300	R11 245
Sea View Room Views of the beach, sea and with a balcony.	20 Units Sleeps 2 + 1	44m ² King / Twin	R6 247	R9 425	R12 025	R15 236	R12 025	R15 236	R12 025

SUITES

Mountain View Suite Feature either spa bath or romantic outdoor bath and expansive balconies with mountain views.	3 Units Sleeps 2 + 2	60m ² King / Twin	R5 057	R8 443	R11 004	R13 787	R11 004	R13 787	R11 004
Corner Sea View Suite Spacious sea-facing rooms with a balcony and romantic outdoor bath.	2 Units Sleeps 2 + 1	60m ² King / Twin	R7 332	R11 609	R15 119	R19 039	R15 119	R19 233	R15 119
Sky Panoramic Suite Beach, sea and North facing views of Lion's Head from your suite and two balconies with wood-fired hot tub.	1 Unit Sleeps 2 + 1	76m ² King / Twin	R8 853	R14 060	R18 239	R23 043	R18 239	R23 043	R18 239
Sea View Suite Spacious interiors, balconies with romantic outdoor bath and beach and sea views.	1 Unit Sleeps 2 + 2	80m ² King / Twin	R8 853	R14 060	R18 239	R23 043	R18 239	R23 043	R18 239
Sea and Mountain Suite Spacious interior with dining area, lounge, and views of the beach, sea and Lion's Head. Features a balcony with romantic outdoor bath.	1 Unit Sleeps 2 + 2	90m ² King / Twin	R9 588	R15 386	R19 565	R24 291	R19 565	R24 291	R19 565
Sky Penthouse With expansive and luxurious interiors, beach and sea views featuring lounge, dining area, media room, kitchenette and large balcony.	1 Unit Sleeps 2 + 2	160m ² King / Twin	R13 130	R21 554	R27 573	R34 795	R27 573	R34 795	R27 573

FAMILY ROOMS

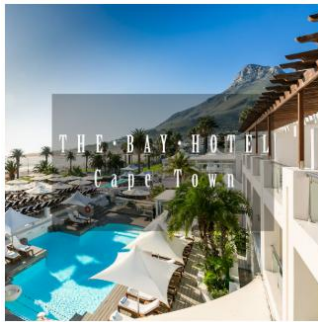
Mountain View Interconnecting Family Room Views of Padel Court, Table Mountain and Twelve Apostles Mountain Range. Consists of two Mountain View Rooms with a shared front door and lobby.	2 Units Sleeps 4 + 2	88m ² King / Twin	R8 652	R12 935	R15 652	R21 183	R15 652	R21 183	R15 652
Cabana Interconnecting Family Room Located on the ground floor with sea views, enjoyed from the private and spacious patio. Consists of two Cabana Rooms with shared front door and lobby.	1 Unit Sleeps 4 + 2	88m ² King / Twin	R11 739	R17 972	R22 951	R28 886	R22 718	R28 886	R22 718
Sea and Mountain Interconnecting Family Room North facing with views of Lions Head and side sea views. Consisting of two Sea and Mountain Rooms with shared front door and lobby.	1 Unit Sleeps 4 + 2	88m ² King / Twin	R13 487	R20 910	R26 273	R33 644	R26 273	R33 644	R26 273
Sea View Interconnecting Family Suite Spacious interior with dining area, lounge, and views of the beach, sea and Lion's Head. Features two balcony's each with romantic outdoor bath. Consists of Sea View Suite and Sea and Mountain Suite with shared front door and lobby.	2 Units Sleeps 4 + 2	174m ² King / Twin	R18 636	R29 757	R37 804	R47 580	R38 005	R47 580	R38 005

ADDITIONAL CHARGES

Daybed (3-14yrs)	R2 280	R2 280	R2 280	R2 280	R2 280	R2 280	R2 280
Cot (0-2yrs)	R350	R350	R350	R350	R350	R350	R350
Parking (per night)	R150	R150	R150	R150	R150	R150	R150

- **(*) Peak Period: 12 Dec '26 – 10 Jan '27** (Minimum 3 Night stay applies), **01 – 28 Feb '27** (No Minimum Night stay applies)
- **No Groups Stays during PEAK PERIODS**, without EXCO approval
- **A single occupancy rate is available at 15% less than the displayed room rate.**
- Rates are provided per room per night in South African Rand and **includes breakfast** and VAT. Rates are Nett & Non-Commissionable.
- Alongside fixed STO contracted rates, partners can access a **discounted Trade BAR rate, tied to our Best Available Rate**, ensuring parity during demand shifts.
 - Small Groups (5 – 12 rooms per night)**
 - 10% refundable deposit to confirm the booking.
 - The 10% deposit becomes non-refundable 90 days prior to arrival.
 - Full payment required 60 days prior to arrival.
 - Large Groups (13+ rooms per night)**
 - 10% refundable deposit to confirm the booking.
 - Full payment required 90 days prior to arrival.





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THE BAY HOTEL 2027 / 2028

ROOMS & SUITES 78 KEYS CHECK IN TIME 14H00 CHECK OUT TIME 11H00	1 May '27 – 31 Aug '27	1 Sept '27 – 31 Oct '27	1 Nov '27 – 14 Dec '27	15 Dec '27 – 8 Jan '28 (*)	9 Jan '28 – 31 Jan '28	1 Feb '28 – 29 Feb '28 (*)	1 Mar '28 – 30 Apr '28
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ROOMS

Mountain View Room Overlooks the action on the Padel Courts with mountain views. Features a Juliette balcony.	12 Units Sleeps 2 + 1	44m ² King / Twin	R4 875	R7 280	R8 905	R12 058	R8 905	R12 058	R8 905
Pool Club Room Located around the main pool, these rooms offer direct access to the pool from a private patio.	8 Units Sleeps 2 + 1	44m ² King / Twin	R5 200	R8 060	R10 231	R13 104	R10 231	R13 104	R10 231
Sea and Mountain Room Views of the beach, sea and Lion's Head Mountain.	5 Units Sleeps 2 + 1	44m ² King / Twin	R5 200	R8 060	R10 231	R13 104	R10 231	R13 104	R10 231
Sea and Pool Room Balconies overlooking the main pool area with views of the sea and Lions Head mountain.	8 Units Sleeps 2 + 1	44m ² King / Twin	R5 564	R8 905	R12 103	R15 165	R12 103	R15 165	R12 103
Cabana Room Walkout to patios, gardens and pools with sea views.	11 Units Sleeps 2 + 1	44m ² King / Twin	R6 793	R10 400	R13 410	R16 868	R13 410	R16 868	R13 410
Sea View Room Views of the beach, sea and with a balcony.	20 Units Sleeps 2 + 1	44m ² King / Twin	R7 345	R11 115	R14 170	R17 940	R14 170	R17 940	R14 170

SUITES

Mountain View Suite Feature either spa bath or romantic outdoor bath and expansive balconies with mountain views.	3 Units Sleeps 2 + 2	60m ² King / Twin	R5 564	R8 905	R12 103	R15 165	R12 103	R15 165	R12 103
Corner Sea View Suite Spacious sea-facing rooms with a balcony and romantic outdoor bath.	2 Units Sleeps 2 + 1	60m ² King / Twin	R8 222	R13 000	R16 932	R21 320	R16 932	R21 320	R16 932
Sky Panoramic Suite Beach, sea and North facing views of Lion's Head from your suite and two balconies with wood-fired hot tub.	1 Unit Sleeps 2 + 1	76m ² King / Twin	R9 912	R15 749	R20 429	R25 805	R20 429	R25 805	R20 429
Sea View Suite Spacious interiors, balconies with romantic outdoor bath and beach and sea views.	1 Unit Sleeps 2 + 2	80m ² King / Twin	R9 912	R15 749	R20 429	R25 805	R20 429	R25 805	R20 429
Sea and Mountain Suite Spacious interior with dining area, lounge, and views of the beach, sea and Lion's Head. Features a balcony with romantic outdoor bath.	1 Unit Sleeps 2 + 2	90m ² King / Twin	R9 912	R15 749	R20 429	R25 805	R20 429	R25 805	R20 429
Sky Penthouse With expansive and luxurious interiors, beach and sea views featuring lounge, dining area, media room, kitchenette and large balcony.	1 Unit Sleeps 2 + 2	160m ² King / Twin	R14 430	R23 725	R30 323	R38 285	R30 323	R38 285	R30 323

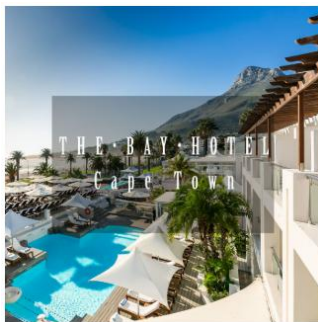
FAMILY ROOMS

Mountain View Interconnecting Family Room Views of Padel Court, Table Mountain and Twelve Apostles Mountain Range. Consists of two Mountain View Rooms with a shared front door and lobby.	2 Units Sleeps 4 + 2	88m ² King / Twin	R9 750	R14 560	R17 810	R24 115	R17 810	R24 115	R17 810
Cabana Interconnecting Family Room Located on the ground floor with sea views, enjoyed from the private and spacious patio. Consists of two Cabana Rooms with shared front door and lobby.	1 Unit Sleeps 4 + 2	88m ² King / Twin	R13 585	R20 800	R26 819	R33 735	R26 819	R33 735	R26 819
Sea and Mountain Interconnecting Family Room North facing with views of Lions Head and side sea views. Consisting of two Sea and Mountain Rooms with shared front door and lobby.	1 Unit Sleeps 4 + 2	88m ² King / Twin	R10 400	R16 120	R20 462	R26 208	R20 462	R26 208	R20 462
Sea View Interconnecting Family Suite Spacious interior with dining area, lounge, and views of the beach, sea and Lion's Head. Features two balcony's each with romantic outdoor bath. Consists of Sea View Suite and Sea and Mountain Suite with shared front door and lobby.	2 Units Sleeps 4 + 2	174m ² King / Twin	R20 638	R32 975	R42 334	R53 007	R42 334	R53 007	R42 334

ADDITIONAL CHARGES

Daybed (3-14yrs)	R2 600	R2 600	R2 600	R2 600	R2 600	R2 600	R2 600
Cot (0-2yrs)	R500	R500	R500	R500	R500	R500	R500
Parking (per night)	R250	R250	R250	R250	R250	R250	R250

- (*) **Peak Period: 15 Dec '27 – 08 Jan '28** (Minimum 3 Night stay applies), **01 – 29 Feb '28** (No Minimum Night applies)
- No Groups Stays during PEAK PERIODS**, without EXCO approval
- A single occupancy rate is available at 15% less than the displayed room rate.**
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TRADE PARTNERSHIP RATE SHEET

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STAY SAVE PROMOTION

STAY WINDOW: 1 May '26 - 31 Aug '26

ROOMS

Mountain View Room Overlooks the action on the Padel Courts with mountain views. Features a Juliette balcony.	N/A
Pool Club Room Located around the main pool, these rooms offer direct access to the pool from a private patio.	N/A
Sea and Mountain Room Views of the beach, sea and Lion's Head Mountain.	N/A
Sea and Pool Room Balconies overlooking the main pool area with views of the sea and Lions Head mountain.	Stay 3+ / Save 20%
Cabana Room Walkout to patios, gardens and pools with sea views.	Stay 3+ / Save 20%
Sea View Room Views of the beach, sea and with a balcony.	Stay 3+ / Save 20%

SUITES

Mountain View Suite Feature either spa bath or romantic outdoor bath and expansive balconies with mountain views.	Stay 3+ / Save 20%
Corner Sea View Suite Spacious sea-facing rooms with a balcony and romantic outdoor bath.	Stay 3+ / Save 20%
Sky Panoramic Suite Beach, sea and North facing views of Lion's Head from your suite and two balconies with wood-fired hot tub.	Stay 3+ / Save 20%
Sea View Suite Spacious interiors, balconies with romantic outdoor bath and beach and sea views.	Stay 3+ / Save 20%
Sea and Mountain Suite Spacious interior with dining area, lounge, and views of the beach, sea and Lion's Head. Features a balcony with romantic outdoor bath.	Stay 3+ / Save 20%
Sky Penthouse With expansive and luxurious interiors, beach and sea views featuring lounge, dining area, media room, kitchenette and large balcony.	Stay 3+ / Save 20%

FAMILY ROOMS

Mountain View Interconnecting Family Room Views of Padel Court, Table Mountain and Twelve Apostles Mountain Range. Consists of two Mountain View Rooms with a shared front door and lobby.	Stay 3+ / Save 20%
Cabana Interconnecting Family Room Located on the ground floor with sea views, enjoyed from the private and spacious patio. Consists of two Cabana Rooms with shared front door and lobby.	Stay 3+ / Save 20%
Sea and Mountain Interconnecting Family Room North facing with views of Lions Head and side sea views. Consisting of two Sea and Mountain Rooms with shared front door and lobby.	Stay 3+ / Save 20%
Sea View Interconnecting Family Suite Spacious interior with dining area, lounge, and views of the beach, sea and Lion's Head. Features two balcony's each with romantic outdoor bath. Consists of Sea View Suite and Sea and Mountain Suite with shared front door and lobby.	Stay 3+ / Save 20%

VILLAGE N LIFE STANDARD STAY 3+ / SAVE 20% CLARIFICATION

- Offer only applies to STO rates
- Save 20% on accommodation bookings with a length of stay of 3 nights or more.
- Example: (Number of nights x room rate = total room revenue) -20%

VALUE ADDS

STANDARD VALUE ADDS

Welcome drink on arrival
Discounted Mint Wellness spa voucher
Complimentary Limited arrival mini-bar

ADDITIONAL WINTER VALUE ADDS - 01 May - 31 Aug

Complimentary classification upgrade on arrival, subject to availability
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ADDITIONAL SUITE VALUE ADDS

Bottle of Wine
Snack Bowl (5 types on snacks, depends on what is available)

ADDITIONAL SKY PENTHOUSE VALUE ADDS

Snack Bowl (3 types of snacks that are available on the day plus Biltong, Chocolates & Dried Fruit)
Fresh Fruit Bowl
Cheeses Platter with Freshly Baked Sour Dough Bread, Jams & Preserves
Freshly Squeezed Juice, Fresh Milk, Soft Drinks and bottled Still/Sparkling Water
A Bottle of MCC and a Bottle of Wine, 250 ml Mini Bar (Vodka, Rum, Brandy & Whisky)

VILLAGE N LIFE STANDARD TERMS AND CONDITIONS APPLY

- Value adds only apply to STO and TBAR rates
- Offer not applicable during special events
- Offers apply at time of booking and cannot be combined with another promotion
- Village n Life reserves the right to alter or amend offers and rate periods at any time
- Offers apply to B&B only and all extras are excluded